

Schriftenverzeichnis / List of Publications

March 2016

Social Science Research Network (SSRN): 19,894 Downloads; Author Ranking: 829 / 303,682

Research Papers in Economics (RePec): 3,277 Downloads

Google Scholar Citations: > 1,500

A. Monograph

- [1] Block, J. (2009). Long-term orientation of family firms, Dissertation TU München, Gabler Verlag: Wiesbaden (ISBN 978-3-8349-1959-5).

Winner of Wolfgang-Ritter-Preis 2010

B. Contributions to Edited Books

- [11] Block, J., Walter, S. (in press). Hofstede's cultural dimensions and modes of entry into entrepreneurship. In: J. Bonnet, M. Dejardin, D. G. Perez de Lema (eds.), Exploring the entrepreneurial society. Edward Elgar, Cheltenham.
- [10] Henkel, J., Bock, A., Block, J. (in press). Selling to competitors – competitive implications of user-manufacturer integration. In: D. Harhoff, K. Lakhani (eds.), Revolutionizing innovation – users, communities and open innovation. MIT Press, Cambridge.
- [9] Block, J., Moritz, A. (2015). Corporate Social Responsibility im Mittelstand: theoretische Überlegungen und empirische Evidenz. In: G. Fahrenschoon, A. G. Kirchhoff, D. B. Simmert (Hrsg.), Mittelstand - Motor und Zukunft der deutschen Wirtschaft. Erfolgskonzepte für Management, Finanzierung und Organisation. Springer Gabler, Wiesbaden, S. 145-159.
- [8] Sarasvathy, S., Ali, I., Block, J., Lutz, E. (2015). Partitioning socioemotional wealth to stitch together the effectual family enterprise. In: K. Randerson, C. Bettinelli, G. Dossena, A. Fayolle (eds.). Family entrepreneurship: rethinking the research agenda. Routledge, New York, pp. 14-46.
- [7] Block, J. (2015). Unternehmertum auf dem Land: Gründungen, Hidden Champions und Familienunternehmen. In: H. Arend, G. Troeger-Weiß (Hrsg.), Starke Wirtschaft – Starke Regionen. Gute Aussichten für das Land. Mainz: ZIRP, S. 49-52.
- [6] Moritz, A., Block, J. H. (2015). Crowdfunding: A literature review and research directions. In: J. H. Block, A. Kuckertz (Series Eds.), D. Brüntje, O. Gajda (Vol. Eds.), FGF Studies in Small Business and Entrepreneurship: Vol. 1. Crowdfunding in Europe – State of the Art in Theory and Practice. Cham: Springer Science & Business Media, pp. 25-53.
- [5] Block, J., Moritz, A. (2014). Crowdfunding als Finanzierungsalternative von Gründungen aus der Wissenschaft. In: Bundesministerium für Wirtschaft und Energie, 15 Jahre EXIST – EXIST-Tagungsband 2014, S. 65-70.

- [4] Henkel, J., Block, J. (2013). Wertaneignung – von Innovation profitieren. In: C. Weinmann, P. Münch, J. Herren, Schweizer IP-Handbuch, Helbing Lichtenhahn Verlag, S. 205-215.
- [3] Block, J., de Vries, G. Sandner, P. (2012). Venture capital and the financial crisis: an empirical study across industries and countries. In: D. Cumming (ed.), *The Oxford Handbook of Venture Capital*, Oxford University Press, pp. 37-61.
- [2] Block, J., Kohn, K. (2011). Sozialpolitische Ziele der Gründungsförderung am Beispiel von Gründungen aus der Arbeitslosigkeit. In: N. Irsch, P. Witt (Hrsg.), *Gründungsförderung in Theorie und Praxis*, KfW Research, S. 69-93.
- [1] Block, J. (2011). Zur Gründungskultur in Deutschland: Persönlichkeitseigenschaften als Gründungshemmnis? in: N. Irsch, P. Witt (Hrsg.), *Gründungsförderung in Theorie und Praxis*, KfW Research, S. 131-143.

C. Refereed Journal Articles

Classification VHB-JOURQUAL 3: A+ (1), A (10), B (17), B/C (1), C (17), D (1), N.A. (8)

- [55] Ter Wal, A., Alexy, O., Block, J., Sandner, P. (in press). The best of both worlds: The benefits of open-specialized and closed-diverse syndication networks for new venture success. *Administrative Science Quarterly*.

Nominated for DRUID Best Paper Award 2013

- [54] Block, J. (in press). Corporate income taxes and entrepreneurship activity. *IZA World of Labor*.
- [53] Jaskiewicz, P., Block, J., Combs, D., Miller, D. (in press). The effects of founder and family ownership on hired CEOs' incentives and firm performance. *Entrepreneurship: Theory and Practice*.
- [52] Jaskiewicz, P., Block, J., Combs, J., Miller, D. (in press). Founder vs. family owners' impact on non-CEO top manager pay dispersion: Implications for firm performance. *Journal of Management*.
- [51] Moritz, A., Block, J., Heinz, A. (2016). Financing patterns of European SMEs - An empirical taxonomy. *Venture Capital. An International Journal of Entrepreneurial Finance*, XXX.
- [50] Zhou, H., Sandner, P., Martinelli, L., Block, J. (2016). Patents, trademarks, and their complementarity in venture capital funding. *Technovation*, 47, 14-22.
- [49] Walter, S., Block, J. (2016). Outcomes of entrepreneurship education: An institutional perspective. *Journal of Business Venturing*, 31(2), 216-233.
- [48] Block, J., Landgraf, A. (2016). Transition from part-time entrepreneurship to full-time entrepreneurship: the role of financial and non-financial motives. *International Entrepreneurship and Management Journal*, 12(1), 259-282.

Nominated for Best Entrepreneurship Research Newcomer Award of Förderkreis Gründungs-Forschung (FGF) 2013

- [47] Block, J., Henkel, J., Schweisfurth, T., Stiegler, A. (2016). Commercializing user innovations by vertical diversification: the user-manufacturer innovator. *Research Policy*, 45(1): 244-259.
- [46] Fisch, C., Block, J., Sandner, P. (2016). Chinese university patents: Quantity, quality, and the role of subsidy programs. *Journal of Technology Transfer*, 41(1), 60-84.
- [45] Block, J., Stiglbauer, M., Kühn, A. L., Wagner, D. (2015). Corporate Social Responsibility Communication of German Family Firms: A Content Analysis. *UmweltWirtschaftsForum*, 23(4): 251-257.
- [44] Block, J., Fisch, C., Hahn, A., Sandner, P. (2015). Why do SMEs file trademarks? Insights from firms in innovative industries. *Research Policy*, 44(10): 1915-1930.
- [43] Adam-Müller, A., Andres, R., Block, J., Fisch, C. (2015). Socialist heritage and the opinion on entrepreneurs: Micro-level evidence from Europe. *Die Betriebswirtschaft/Business Administration Review*, 75(4): 211-232.
- Nominated for Best Entrepreneurship Research Newcomer Award of
Förderkreis Gründungs-Forschung (FGF) 2014*
- [42] Parboteeah, P., Walter, S., Block, J. (2015). When does Christian religion matter for entrepreneurial activity? The contingent effect of a country's investments into knowledge. *Journal of Business Ethics*, 130: 447-465.
- [41] Moritz, A., Block, J., Lutz, E. (2015). Investor communication in equity-based crowdfunding: a qualitative-empirical study. *Qualitative Research in Financial Markets*, 7(3): 309-342.
- [40] Verheul, I., Block, J., Burmeister-Lamp, K., Tiemeier, H., Thurik, R., Turturea, R. (2015). ADHD-like behavior and entrepreneurial intentions. *Small Business Economics*, 45(1): 85-101.
- [39] Fisch, C., Hassel, T., Sandner, P., Block, J. (2015). University patenting: A comparison of 300 leading universities worldwide. *Journal of Technology Transfer*, 40(2): 318-345.
- [38] Wagner, D., Block, J., Miller, D., Schwens, C., Xi, G. (2015). A meta-analysis of the financial performance of family firms: another attempt. *Journal of Family Business Strategy*, 6(1): 3-13.
- [37] Block, J., Millan, J., Roman, C., Zhou, H. (2015). Job satisfaction and wages of family employees. *Entrepreneurship: Theory and Practice*, 39(2): 183-207.
- [36] Jell, F., Block, J., Henkel, J., Spiegel, F., Zischka, H. (2015). Cross-functional patent management in family firms. *Journal of Business Economics*, 85(2): 181-203.
- [35] Block, J., Kohn, K., Miller, D., Ullrich, K. (2015). Necessity entrepreneurship and competitive strategy. *Small Business Economics*, 44(1): 37-54.
- [34] Block, J., Sandner, P., Spiegel, F. (2015). How do risk attitudes differ within the group of entrepreneurs? The role of motivation and procedural utility. *Journal of Small Business Management*, 53(1): 183-206.

- [33] Lau, J., Block, J. (2014). Corporate payout policy in family and founder firms. *Corporate Ownership and Control*, 11(3): 95-112.
- [32] Block, J., Wagner, M. (2014). Ownership versus management effects on corporate social responsibility concerns in large family and founder firms. *Journal of Family Business Strategy*, 5(4): 339-346.
- [31] Block, J., Wagner, M. (2014). The effect of family ownership on different dimensions of corporate social responsibility: evidence from large US firms. *Business Strategy and the Environment*, 23(7): 475-492.
- [30] Block, J., De Vries, G., Schumann, J., Sandner, P. (2014). Trademarks and venture capital valuation. *Journal of Business Venturing*, 29(4): 453-484.
- [29] Moritz, A., Block, J. (2014). Crowdfunding und Crowdinvesting: State-of-the-Art der wissenschaftlichen Literatur. *Zeitschrift für KMU und Entrepreneurship*, 62(1): 57-89.
- [28] Block, J., Miller, D., Wagner, D. (2014). Bayesian methods in family business research. *Journal of Family Business Strategy*, 5(1): 97-104.
- [27] Block, J., Goerke, L., Millan, J., Roman, C. (2014). Family employees and absenteeism. *Economics Letters*, 123(1): 94-99.
- [26] Block, J., Fisch, C, Sandner, P. (2014). Trademark families: characteristics and market values. *Journal of Brand Management*, 21(2): 150-170.
- [25] Henkel, J., Block, J. (2013). Peer influence in network markets: a theoretical and empirical analysis. *Journal of Evolutionary Economics*, 23(5): 925-953.
- Winner of Highly Commended Paper Award at European Academy of Management Conference 2007*
- [24] Block, J., Spiegel, F. (2013). Family firm density and regional innovation output: an exploratory analysis. *Journal of Family Business Strategy*, 4(4): 270-280.
- Winner of EIASM STEP European Award for Best Paper on Entrepreneurship in Family Firms 2011*
- [23] Block, J., Thurik, R., Zhou, H. (2013). What turns knowledge into innovative products? The role of entrepreneurship and knowledge spillovers. *Journal of Evolutionary Economics*, 23(4): 693-718.
- [22] Block, J., Thurik, R., Van der Zwan, P., Walter, S. (2013). Business takeover or new venture? Individual and environmental determinants from a cross-country study. *Entrepreneurship: Theory and Practice*, 37(5): 1099-1121.
- [21] Block, J., Miller, D., Jaskiewicz, P., Spiegel, F. (2013). Economic and technological importance of innovations in large family and founder firms: an analysis of patent data. *Family Business Review*, 26(2): 180-199.

Winner of Best Entrepreneurship Research Newcomer Award of Förderkreis Gründungs-Forschung (FGF) 2010

Winner of Best Article Award, Family Business Track, European Academy of Management Conference 2012

- [20] Spiegel, F., Block, J. (2013). Regionale Bedeutung von Familienunternehmen in Westdeutschland. *Zeitschrift für KMU und Entrepreneurship*, 61(1/2): 7-34.
- [19] Block, J., Hoogerheide, L., Thurik, R. (2013). Education and entrepreneurial choice: an instrumental variables analysis. *International Small Business Journal*, 31(1): 23-33.
- [18] Block, J., Hoogerheide, L., Thurik, R. (2012). Are education and entrepreneurial income endogenous? A Bayesian analysis. *Entrepreneurship Research Journal*, 2(3).
- [17] Alexy, O., Block, J., Sandner, P., Ter Wal, A. (2012). Social capital of venture capitalists and start-up funding. *Small Business Economics*, 39(4): 835-885.
- [16] Lau, J., Block, J. (2012). Corporate cash holdings and their implications on firm value in family and founder firms. *Corporate Ownership and Control*, 9(4): 309-326.
- [15] Hoogerheide, L., Block, J., Thurik, R. (2012). Family background variables as instruments for education in income regressions: a Bayesian analysis. *Economics of Education Review*, 31(5): 515-523.
- [14] Block, J. (2012). R&D investments in family and founder firms: an agency perspective. *Journal of Business Venturing*, 27(2): 248-265.
- Winner of Jack A. Dinos / Cox Family Enterprise Center Best Family Business Paper Award at Academy of Management Meetings 2008*
- Winner of FBN Best Family Business Research Paper (Policy) at Annual Conference of International Family Enterprise Research Association (IFERA) 2008*
- [13] Jell, F., Block, J., Henkel, J. (2011). Innovativität als Kriterium bei Venture Capital Entscheidungen. *Kredit und Kapital*, 44(4): 509-541.
- [12] De Vries, G., Block, J. (2011). Venture capital syndication in times of economic crisis. *Venture Capital—an International Journal of Entrepreneurial Finance*, 13(3): 195-213.
- [11] Block, J., Miller, D., Jaskiewicz, P. (2011). Ownership versus management effects on performance in family and founder companies: a Bayesian reconciliation. *Journal of Family Business Strategy*, 2(4): 232-245.
- [10] Sandner, P., Block, J. (2011). The market value of R&D, patents and trademarks. *Research Policy*, 40(7): 969-985.
- [9] Block, J., Sandner, P., Wagner, M. (2011). Selbständigkeit von Ausländern in Deutschland: Einkommenseffekte und Implikationen für die Gründungsförderung. *Soziale Welt – Zeitschrift für Sozialwissenschaftliche Forschung*, 62(1): 7-23.

- [8] Block, J. (2011). How to pay a non-family manager in a family business – a multi-task principal-agent model. *Family Business Review*, 24(1): 9-27.
2nd place 2011 FBR Best Article Award
Available as Podcast, <http://fbr.sagepub.com/site/misc/Index/Podcasts.xhtml>
- [7] Block, J. (2010). Family management, family ownership, and downsizing: evidence from S&P 500 firms. *Family Business Review*, 23(2): 1-22.
Winner of 2010 FBR Best Article Award
- [6] Block, J., Wagner, M. (2010). Necessity and opportunity entrepreneurs in Germany: characteristics and earnings differentials. *Schmalenbach Business Review*, 62(2): 154-174.
- [5] Block, J., Sandner, P. (2009). What is the effect of the financial crisis on venture capital-financing? Empirical evidence from US internet start-ups. *Venture Capital—an International Journal of Entrepreneurial Finance*, 11(4): 295-309.
- [4] Block, J., Köllinger, P. (2009). I can't get no satisfaction – necessity entrepreneurship and procedural utility. *Kyklos*, 62(1): 191-209.
- [3] Block, J., Sandner, P. (2009). Necessity and opportunity entrepreneurs and their duration in self-employment: evidence from German micro data. *Journal of Industry, Competition and Trade*, 9(2): 117-137.
- [2] Sandner, P., Block, J., Lutz, A. (2008). Determinanten des Erfolgs staatlich geförderter Existenzgründungen – eine empirische Untersuchung. *Zeitschrift für Betriebswirtschaft*, 78(7/8): 753-777.
- [1] Block, J., Köllinger, P. (2007). Peer influence in network markets – an empirical investigation. *Schmalenbach Business Review*, 59(4): 364-386.

D. Journal Articles with Editorial Review

- [5] Fisch, C., Block, J. (2013). Die Bedeutung des CEO für die Internationalisierung von kleinen und mittleren Unternehmen. *Wirtschaftspolitische Blätter*, 60(1): 139-153.
- [4] Block, J., Sandner, P. (2011). Venture capital funding in the middle of the year 2011: are we back to pre-crisis boom levels? *Strategic Change. Briefings in Entrepreneurial Finance*, 20(5-6): 161-169.
- [3] Block, J., Sandner, P. (2009). Wie wirkt sich die Finanzkrise auf Venture-Capital-Finanzierungen aus? *FINANZ BETRIEB*, 7/8: 427-432.
- [2] Lutz, A., Block, J., Spiegel, F. (2009). Unglücklich trotz Erfolg – Faktoren für die Zufriedenheit von Gründern. *Wirtschaftspsychologie aktuell*, 1: 9-11.
- [1] Block, J., Thams, A. (2007). Bayesianische Ökonometrie. *WiSt – Wirtschaftswissenschaftliches Studium*, 4: 205-208.

E. Editorials

- [1] Stough, R., Welter, F., Block, J., Wennberg, K., Basco, R. (2015). Family business and regional science: “Bridging the gap”. *Journal of Family Business Strategy*, 6(4): 208-218.

F. Refereed Conference Proceedings (mostly Best Paper Proceedings)

- [9] Ter Wal, A., Alexy, O., Block, J., Sandner, P. (2013). The best of both worlds: The benefits of specialized-brokered and diverse-closed syndication networks. *Best Paper Proceedings of the 73rd Annual Meeting of the Academy of Management*.
- [8] Jell, F., Block, J., Henkel, J., Spiegel, F., Zischka, H. (2012). Cross-functional management in family firms – a stewardship theory perspective. *18th International ICE Conference on Engineering, Technology and Innovation*.
- [7] Block, J., Miller, D., Jaskiewicz, P., Spiegel, F. (2012). Technological importance and economic value of innovations in large family and founder firms: an analysis of patent data. *Best Paper Proceedings Corporate Governance SIG, EURAM*.
- [6] Block, J., Miller, D., Jaskiewicz, P., Spiegel, F. (2011). Innovation in Founder and Family Firms: Entrepreneurial versus Nurturer Identities of Owners. *Best Paper Proceedings of BCERC Frontiers of Entrepreneurship Research*.
- [5] Block, J., Thurik, R., Zhou, H. (2010). What turns knowledge into innovative products? The role of entrepreneurship and knowledge spillovers. *Best Paper Proceedings of BCERC Frontiers of Entrepreneurship Research*.
- [4] Block, J., Sandner, P., Spiegel, F. (2010). Do risk attitudes differ within the group of entrepreneurs? *Best Paper Proceedings of the 69th Annual Meeting of the Academy of Management*.
- [3] Block, J., Thams, A. (2008). Long-term orientation in family firms: a Bayesian analysis of R&D spending. *Best Paper Proceedings of the 67th Annual Meeting of the Academy of Management*.
- [2] Henkel, J., Block, J. (2008). Peer influence in network markets: a theoretical analysis. *Best Paper Proceedings of the 67th Annual Meeting of the Academy of Management*.
- [1] Block, J., Wagner, M. (2007). Opportunity recognition and exploitation by necessity and opportunity entrepreneurs: empirical evidence from earnings equations. *Best Paper Proceedings of the 66th Annual Meeting of the Academy of Management*.

G. Working Papers

The differential impact of societal cultural practices on part-time and full-time entrepreneurship: A multi-level, multi-country study (with A. Landgraf and T. Semrau). (revise and resubmit at *Journal of Business Venturing*)

*Winner of Best Paper Award at G-Forum 2014
(KSG Entrepreneurship Research Award 2014)*

Trademark or patent? The effects of market structure, customer type and venture capital financing on start-ups' IP decisions (with G. De Vries, C. Fisch, and E. Pennings)
(revise and resubmit at *Industry and Innovation*)

Who prefers working in a family firm? An exploratory study of individuals' organizational preferences across 40 countries (with C. Fisch, J. Lau, M. Obschonka, and A. Presse).
(revise and resubmit at *Journal of Family Business Strategy*)

Positive aspects of attention-deficit/hyperactivity disorder (ADHD) symptoms? The association between ADHD symptoms and self-employment (with I. Franken, H. Larsson, W. Rietdijk, I. Verheul, R. Thurik, and I. Verheul (revise and resubmit at *European Journal of Epidemiology*)

The impact of acquisitions on Chinese acquirers' patent output (with C. Fisch and P. Sandner)
(submitted to an international journal)

Towards an improved understanding of the antecedents of business planning: a knowledge-based perspective (with M. Gruber and J. Petty)

Winner of USASBE Best Empirical Paper Award 2016

H. Policy Reports

- [6] Instituts für Mittelstandsökonomie an der Universität Trier e.V., Professur für Unternehmensführung (2013). Beweggründe und Erfolgsfaktoren bei Gründungen im Nebenerwerb. Studie im Auftrag des Bundesministeriums für Wirtschaft und Technologie (BMWi). Oktober 2013.
- [5] Block, J., Kohn, K. Ullrich, K. (2013). Notgründer setzen öfter auf den Preis. Volkswirtschaft Kompakt, KfW Economic Research. Juli 2013.
- [4] Verheul, I., Burmeister-Lamp, K., Block, J., Halbe, H., Thurik, R. (2012). Global University Entrepreneurial Spirit Students' Survey 2011, National report Netherlands. http://www.eur.nl/uploads/media/GUESSS_Rapport.def_03.pdf.
- [3] Block, J., Brockmann, H., Kohn, K., Staak, T. (2009). Thesen zur Ausgestaltung der Gründungsförderung – wirtschaftspolitische Implikationen abgeleitet aus der Aufarbeitung theoretischer und empirischer Literatur, Papier des FGF/KfW-Arbeitskreises "Gründungen und Wirtschaftspolitik".
- [2] Block, J., Brockmann, H., Klandt, H., Kohn, K. (2008). Gründungshemmnisse in Marktmechanismen und Marktumfeld–Facetten empirischer Evidenz, Papier des FGF/KfW-Arbeitskreises "Gründungen und Wirtschaftspolitik".
- [1] Block, J., Staak, T., Tilleßen, P. (2007). Theoretische Argumente für staatliche Eingriffe in das Gründungsgeschehen, Papier des FGF/KfW-Arbeitskreises "Gründungen und Wirtschaftspolitik".

I. Statistics

- [1] Herr, C., Block, J., Andres, R. (2015). Deutscher Hightech-Atlas 2015, 2. Ausgabe, Grafschaft-Ringen: Spotfolio. URL: http://spotfolio.com/de/wp-content/uploads/sites/4/2015/08/Deutscher-Hightech-Atlas_2.-Ausgabe_Juni-2015.pdf.

J. Newspapers, Magazines, Podcasts, and Electronic Newsletters

Block, J., Fisch, C. (2014). Hochschulen als Ursprung innovativer Gründungen. *VentureCapital-Magazin*, Juli 2014, S. 12-13.

Sandner, P., Block, J. (2014). Chinesische Investitionen in Deutschland – Ziele, Motive, Hintergründe. *M&A Review*, Spezialausgabe M&A China/Deutschland, Juni 2014, S. 20-21.

Block, J., Moritz, A. (2014). Reden ist Gold - wie die Kommunikation zwischen Startups und Crowd-Investoren aussehen sollte. *Blog der IHK München*. <http://goo.gl/rmHsEY>.

Block, J., Fisch, C., Sandner, P. (2014). Patente boomen in China. *Produktion* Nr. 12 vom 20.3.2014, 5.

Sandner, P., Block, J., Schmidt, J. (2014). Von Imitation zu Innovation, *Markenartikel*, 6/2014.

Block, J., Moritz, A. (2014). Verdrängt oder ergänzt Crowdfunding Business Angel Investitionen? *BANDquartal*, 1/2014, 3-5.

Block, J. (2013). Venture capital firms as smart investors. *FSR Forum*, 15(5), 30-31.

Fisch, C., Block, J. (2013). Chinesische Universitätspatente: Qualität und Quantität im Zeitverlauf. *Asien Kurier*, 10/2013 vom 1. Oktober 2013.

Block, J. (2013). Auf einen Blick: Paperempfehlung “Knowledge Recombination Across Technological Boundaries: Scientists vs. Engineers, in: *Management Science*”, *Impulse Wissen*, Sommer 2013: S. 52.

Block, J., Sandner, M., Wagner, M. (2010). Profitieren Ausländer stärker von der Selbständigkeit als Deutsche? *News2Use* 9/2010.

Block, J., Thurik, R., Zhou, H. (2009). Kennis leidt niet als vanzelf tot economische groei. *EconomieOpinie.nl* 11/2009.

Block, J., Lutz, A., Sandner, P., Spiegel, F. (2009). Welche Gründer sind besonders glücklich? *Newsletter News2Use* 11/2009.

Block, J., Sandner, P. (2009). Welche Auswirkungen hat die aktuelle Finanzkrise auf Venture-Capital-Finanzierungen? www.foerderland.de.

Block, J., Thams, A. (2008). Four barriers to long-term thinking. *Family Business Network enews*.

Sandner, P., Block, J., Lutz, A. (2008). Fünf Faktoren die bestimmen, wie schnell Sie von der Selbständigkeit leben können. *Newsletter News2Use* 5/2008.

Sandner, P., Block, J., Lutz, A. (2008). Wann sind staatlich geförderte Existenzgründungen tragfähig? www.foerderland.de.

Wagner, M., Block, J., Weiglein, M. (2008). Gründungen durch Ausländer – eine empirische Untersuchung der Einkommenseffekte. *Gründung aktuell*, 27.

Block, J., Wagner, M. (2007). Unterschiedliche Eigenschaften von Not- und Opportunitätsgründern und ihre Auswirkungen auf den Erfolg der Selbständigkeit. *Gründung aktuell*, 23.

Block, J., Wagner, M. (2007). Motivation der Entscheidung zur Selbständigkeit: Leben Gründungen aus der Not heraus kürzer? *Gründung aktuell*, 20.

K. Media Coverage, Interviews

Want to Work in the Family Business? Your Earnings Will Take a Hit. The Daily Stat from Harvard Business Review. http://daimacho.blogspot.de/2015/11/the-daily-stat-from-harvard-business_13.html. November 13, 2015.

Teamwork: So wird man ein gutes Gründerteam. Wirtschaftswoche. <http://gruender.wiwo.de/teamwork-so-wird-man-ein-gutes-gruenderteam>. November 11, 2015.

Patent sucht Gründer – The Venture. Trierer WochenSpiegel. August 12, 2015.

Gute Ideen zu Geld machen. Wirtschaftswoche, May 29, 2015.

Why Some Entrepreneurs Feel Fulfilled—but Others Don't. The Wall Street Journal. May 26, 2015.

Wie „German Angst“ geringe Gründungsraten erklärt. <http://gruender.wiwo.de/german-angst-wie-risikofurcht-geringe-gruendungsraten-erklaert>, April 27, 2015.

Familienunternehmen denken langfristiger. <http://newsroom.vorwerk.de/im-fokus/nachhaltigkeit/interview-block-familienunternehmen-denken-langfristiger>.

Trierer BWL-Professor bestens bewertet. Trierischer Volksfreund, December 16, 2014.

Geld per Mausclick. DNHK markt - das deutsch-niederländische Wirtschaftsmagazin, Heft 3, 2014.

Patente in China: Quantität vor Qualität. F.A.Z.-Innovationsmanager, Heft 27, Dezember 2013.

Das Beste aus zwei Welten. Trierischer Volksfreund, December 12, 2013.

Neue Studie: 59% aller Gründungen im Nebenerwerb. <http://www.fuergruender.de/blog/2013/12/nebenerwerb-selbststaendigkeit/>, December 10, 2013.

Patente in China? Masse statt Klasse. <http://neueslicht.blogspot.ch/2013/08/patente-in-china-masse-statt-klasse.html>., August 27, 2013.

Statement zum Crowdfunding. ARD Tagesthemen, August 20, 2013.

Wahnsinns-Typen. Wie gestört muss man sein, um Besonderes zu leisten? Erstaunlich viele Chefs sind psychisch auffällig. DIE ZEIT, August 14, 2013.

What turns knowledge into innovative products?. ERIM Feature Article, Erasmus University Rotterdam, 2013.

Heuschrecken und anderes Ungeziefer nicht erwünscht. Lüdenscheider Nachrichten, January 26, 2013.

Analyse über den „Kreis des Erfolgs“. Lüdenscheider Nachrichten, January 18, 2013.

Nebenerwerbsselbstständigkeit: Vor- und Nachteile. www.foerderland.de, January 10, 2013.

Teilzeit- versus Vollzeit-Selbständigkeit. Newsletter News2Use, 29/2012.

Start-ups sind die Ausnahme, nicht die Regel. www.existenzgruender-jungunternehmer.de, November 15, 2012.

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