

### ABOUT

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After the successful ENTFIN conferences in Lyon (2016), Ghent (2017), and Milan (2018), the ENTFIN Association and the FGF e. V. will organize the fourth conference on Entrepreneurial Finance in the historical city of Trier, Germany on July 2-3, 2019.

ENTFIN is the association of Entrepreneurial Finance, gathering together scholars from finance, management, and entrepreneurship. The FGF is the leading academic association for Entrepreneurship, Innovation and SME research in the DACH-region.

### FOCUS

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Recent developments in technology and regulation have led to new forms of entrepreneurial finance. New players and new ways to finance entrepreneurial firms have emerged or will emerge (Ahlstrom et al., 2018; Block et al., 2018). Some financial instruments like crowdfunding in its various forms have found their way into the entrepreneur's toolbox and are on their way of getting mature, whilst others like initial coin offerings (ICOs) are only now becoming available but have a huge potential to shape the entrepreneurial finance landscape in the future (Fisch, 2019).

This highlights that more in-depth insights are needed on optimal financing strategies for new ventures. The conference aims at exploring topics such as:

- Bank and debt financing
- Blockchain and smart contracts
- Bootstrap financing
- Business angels
- Crowdfunding
- Family offices
- Incubators and accelerators
- Initial Coin Offerings (ICOs)
- Initial Public Offerings (IPOs)
- IP-based financing
- Private equity and buyouts
- Small firm financing
- Social venture capital, social impact investing
- Venture capital (including governmental VC, corporate VC, ...)

### LOCAL CONFERENCE ORGANIZERS

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Jörn Block (block@uni-trier.de) and Christian Fisch (cfisch@uni-trier.de), Trier University and Erasmus University Rotterdam

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#### SCIENTIFIC COMMITTEE

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Fabio Bertoni (EMLYON Business School), Jörn Block (University of Trier), Massimo Colombo (Politecnico di Milano), Douglas Cumming (Florida Atlantic University), Marc Deloof (University of Antwerp), Alexander Groh (EMLYON Business School), Steven Kaplan (University of Chicago Booth School of Business), Sophie Manigart (Vlerick Business School and Ghent University), José Martí Pellón (Universidad Complutense de Madrid), Aurélie Sannajust (University of Lyon), Armin Schwienbacher (SKEMA Business School), Andrea Signori (Catholic University of Milan), Tom Vanacker (Ghent University), Silvio Vismara (University of Bergamo).

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#### PAPER SUBMISSION

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Authors interested in presenting their paper at the conference should submit the full paper in a complete (including author information) and a blind PDF-version via email to [entfin@fgf-ev.de](mailto:entfin@fgf-ev.de) no later than **April 1, 2019**.

Papers will be reviewed anonymously and authors will be notified of the decision by **May 1<sup>st</sup>, 2019**.

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#### REGISTRATION, FEES AND FURTHER INFORMATION

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There is no conference submission fee. The conference fee includes the annual membership to the ENTFIN association. The early-bird conference registration fee is €350 (VAT incl.), including meals, beverages, and a conference dinner.

Conference registration will be opened on April 1<sup>st</sup>, 2019. The early-bird rate applies until May 31<sup>st</sup>, 2019. After that, the regular conference fee of €450 (VAT incl.) will apply.

Further information about the conference and logistics will be available at [www.fgf-ev.de](http://www.fgf-ev.de).

Questions? Please contact the conference organizers via [entfin@fgf-ev.de](mailto:entfin@fgf-ev.de).

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#### KEYNOTE SPEAKER

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The keynote speaker for the 2019 Entrepreneurial Finance Conference will be Professor Steve Kaplan (University of Chicago Booth School of Business).

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#### SPECIAL ISSUE

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Selected papers presented at the conference will be invited for submission to a special issue of the **Journal of Small Business Management**. Further details will follow soon.

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#### REFERENCES

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- Ahlstrom, D., Cumming, D., Vismara, S. (2018). New methods of entrepreneurial firm financing: Fintech, crowdfunding and corporate governance implications. *Corporate Governance: An International Review*, 26(5), 310-313
- Block, J., Colombo, M., Cumming, D., Vismara, S. (2018). New players in entrepreneurial finance and why they are there. *Small Business Economics*, 50(2), 239-250.
- Fisch, C. (2019). Initial Coin Offerings (ICOs) to finance new ventures. *Journal of Business Venturing*, 34(1), 1-22.