

Ambitious Sales Executive (f/m)



ABOUT PRIMEIROPAY

PrimeiroPay is a leading payment provider in emerging markets with a key focus in Brazil. PrimeiroPay S.a.r.l, a Luxembourg based incorporation, is a technology company driven by a mission to provide the best customer experience in emerging markets to ultimately increase revenues. PrimeiroPay is headquartered in Luxembourg with offices in São Paulo and Seoul.

As of today, PrimeiroPay is cooperating with large firms in various different industries such as Online Gaming and Travelling. With its strong partnerships PrimeiroPay reaches millions of end users in Brazil. To foster its further growth, PrimeiroPay is looking for an **ambitious Sales Executive (f/m)** located in the heart of Europe: Luxembourg.

YOUR ROLE

- Generate new business in areas such as Retail, Digital, Travel, Gaming, PSPs, among others;
- Build a long-term relationship with our merchants;
- Present our solution and values to prospects;
- Lead meetings and coordinate contractual work;
- Opportunity to build and develop your own team in Luxembourg;
- Coordinate communication to our technical team to meet our merchant's needs.

YOUR PROFILE

- Fluent in English (additional language is a plus, Portuguese a strong plus);
- Bachelor's degree in Business Administration or related field;
- Strong understanding of acquiring business in Brazil;
- Strong network in the payment industry;
- Ability to analyse, solve and communicate complex business objects;
- Tech-savvy;
- Preference to work in a young entrepreneurial environment;
- Independent, self-motivated, intelligent and entrepreneurial;
- Willingness to relocate and travel.

We offer a competitive salary and great career opportunities within a fast growing innovative payment provider. Become part of an international work environment and apply today!

We look forward to receiving your application (cover letter, CV and references) as well as your salary expectations and earliest possible starting date by email at jobs@primeiropay.com