

**Test**  
**Advanced Microeconomics: Part II (Uwe Jirjahn)**

Winter 2016/2017

Choose **two** questions out of the three questions Q1, Q2 and Q3.

**Q.1** Player 1 and player 2 bargain over sharing 300 dollars. The bargaining procedure follows the Rubinstein bargaining model. Player 1 makes the first offer. Each player's discount factor is given by  $\delta = 1/(1+r)$  with  $r = 1$ . Find the bargaining solution.

**Q.2** Two firms ( $i = 1, 2$ ) produce differentiated products. The market-clearing price is given by:  $p(q_i, q_j) = 60 - q_i - \frac{1}{2}q_j$ , where  $q_i$  is the quantity chosen by firm  $i$  and  $q_j$  the quantity chosen simultaneously by its competitor. The cost function of each firm is  $C_i(q_i) = 10q_i$ .

Q.2.a Find the response functions and show the response functions graphically.

Q.2.b Identify the Nash equilibrium.

Q.2.c Calculate each firm's equilibrium profit.

**Q.3** Two firms ( $i = 1, 2$ ) produce differentiated products. The demand function for the product of firm  $i$  is given by:  $q_i(p_i, p_j) = 4 - p_i + \frac{1}{2}p_j$ , where  $p_i$  is the price chosen by firm  $i$  and  $p_j$  the price chosen by its competitor. Firm 1 chooses its price first and firm 2 chooses its price after observing the price of firm 1. The cost function of each firm is  $C_i(q_i) = 2q_i$ . Find the subgame-perfect Nash equilibrium.

**Note:** If you answer all questions, we will only consider Q.1 and Q.2.