

## Courses taught in English

**Preliminary note:** The following tables provide preliminary information for exchange students who aim to study business administration or economics in English language at Trier University. Apart from the below courses you are also welcome to attend most of the undergraduate courses which are offered in German each semester.

For detailed course descriptions please see [bwl.uni-trier.de](http://bwl.uni-trier.de) and [vwl.uni-trier.de](http://vwl.uni-trier.de). For further questions contact our foreign exchange office ([erasmus-fb4@uni-trier.de](mailto:erasmus-fb4@uni-trier.de)). After arriving in Trier please look for specific ERASMUS-information events of the faculty for exchange students which take place in the week before the lectures in each semester ([erasmus-fb4.uni-trier.de](http://erasmus-fb4.uni-trier.de)).

### Bachelor's courses (1st Cycle)

Responsible Professor	Course	Term	ECTS	Available to students		Comments (For dates/times/rooms see <a href="http://porta-system.uni-trier.de">porta-system.uni-trier.de</a> )
				exchange	in other subjects	
<b>Business Administration</b>						
Prof. Dr. Rieger Prof. Dr. Adam-Müller	Finance (ABWL II) (Investition und Finanzierung)	Winter term	5	Yes/No	Yes/No	Lecture & exercise (3 hours); <b>Exams:</b> Exchange students have to sit the regular examination..
Prof. Dr. Block	Strategy and Organization (ABWL III) (Strategie und Organisation)	Summer term	5	Yes	Yes	Lecture & exercise (3 hours); <b>Exams:</b> Specific for exchange students (ask after 1. lecture).
<b>Economics</b>						
Prof. Dr. Matschke	EU Economic Policy	Winter term	5	Yes	Yes	Lecture (2 hours), <b>Exams:</b> Ask lecturer after first lecture.
Prof. Dr. Matschke	Englisch für Volkswirte	Summer term	3	Yes	Yes	Lecture (2 hours), in-class presentations, not for native speakers of English, <b>Exams:</b> Ask lecturer.

## Master's courses (2nd cycle)

Responsible person	Course	Term	ECTS	Available to students exchange	w. other subjects	Comments (For course times see porta-system.uni-trier.de)
<b>Business Administration</b>						
<b>Finance</b>						
Prof. Dr. Adam-Müller	Financial Theory	Winter term	10	Yes/No	Yes/No	Taught in English, available to exchange students.
	Project Finance	Summer term	10	Yes/No	Yes/No	Taught in English, available to exchange students.
Prof. Dr. Rieger	Finance C (Derivatives)	Winter term	10	Yes/No	Yes/No	Availability to exchange students to be announced. <b>Exams:</b> Specific (ask the lecturer after 1st lecture).
	Finance D (Behavioral Finance)	Summer term	10	Yes/No	Yes/No	Availability to exchange students to be announced. <b>Exams:</b> Specific (ask the lecturer after 1st lecture).
<b>Human Resource Management</b>						
Prof. Dr. Muehlfeld	International Human Resource Management and Comparative Industrial Relations: Theory Course	Summer term	5	Yes	Yes	Lecture/Exercise (2 hours); <b>Exams:</b> Specific for exchange students (ask after 1. lecture).
	International Human Resource Management and Comparative Industrial Relations: Case Study Course	Summer term	5	Yes	Yes	Exercise (2 hours); <b>Exams:</b> Specific for exchange students (ask after 1. lecture).
Prof. Dr. Goerke	Topics in Personnel Economics	Summer term	5	Yes	Yes	Availability to exchange students to be announced. <b>Exams:</b> Specific (ask the lecturer after 1st lecture)
	Research Seminar Personnel Economics	Summer term	5	Yes	Yes	Availability to exchange students to be announced. <b>Exams:</b> Specific (ask the lecturer after 1st lecture).
<b>Marketing</b>						
Prof. Dr. Swoboda	International Brand Management	Winter term	10	Yes	Yes	Exercise, methodological focus based on AMOS (4 hours); <b>Exams:</b> Specific (ask the lecturer after 1. lecture).
	International Strategic Marketing	Summer term	5	Yes	Yes	Lecture (2 hours), undergraduate students welcome; <b>Exams:</b> Specific for exchange students (ask after 1. lecture).
<b>Strategic Management and Entrepreneurship</b>						
Prof. Dr. Block	Entrepreneurship	Summer term	5	Yes	Yes	Lectures, with case studies, presentations, group work, and guest speakers <b>Exams:</b> Specific for exchange students (ask after 1. lecture).
	Innovation Management	Winter term	5	Yes	Yes	Seminar with empirical exercises, coursework, and writing of an academic

						<b>Exams:</b> Specific for exchange students (ask after 1. lecture).
	Research Seminar on Entrepreneurship and Innovation Management	Summer term	5	Yes	Yes	Seminar with case studies, presentations, group work, and guest speakers <b>Exams:</b> Specific for exchange students (ask after 1. lecture).
	Case Study Seminar on Entrepreneurship and Innovation Management or Business Project Seminar on Entrepreneurship and Innovation Management	Summer term	5	Yes	Yes	Seminar with business project(s), presentations, group work, and development of a project <b>Exams:</b> Specific for exchange students (ask after 1. lecture).
Prof. Dr. Semrau	Strategy and Corporate Development	Winter term	5	Yes	Yes	Lectures, case studies, presentations, group work, and guest speakers <b>Exams:</b> Specific for exchange students (ask after 1. lecture).
	Change and Organizational Behavior	Winter term	5	Yes	Yes	Lectures, case studies, presentations, group work, and guest speakers <b>Exams:</b> Specific for exchange students (ask after 1. lecture).
	Research Seminar on Strategy, Change and Organizational Behavior	Summer term	5	Yes	Yes	Seminar with coursework, group work, presentations, written assignments, seminar paper <b>Exams:</b> Specific for exchange students (ask after 1. lecture).
	Case Study Seminar on Strategy, Change and Organizational Behavior or Business Project Seminar on Strategy, Change and Organizational Behavior	Summer term	5	Yes	Yes	Seminar with case studies, presentations, group work, and guest speakers <b>Exams:</b> Specific for exchange students (ask after 1. lecture).
						Seminar with business projects, presentations, written assignments, group work, project report <b>Exams:</b> Specific for exchange students (ask after 1. lecture).

## Master's courses (2nd cycle)

Responsible person	Course	Term	ECTS	Available to students		Comments
				exchange	w. other subjects	(For course times see porta-system.uni-trier.de)
<b>Economics</b>						
<b>Advanced Microeconomics</b>						
Prof. Dr. Jirjahn Prof. Dr. Xenia Matschke	Advanced Microeconomics	Winter term	10	Yes	Yes	Master in Economics, Mathematics, Business Administration. <b>Exam:</b> TBA*
Prof. Dr. von Auer	Mathematics for Economists	Winter term		Yes	Yes	Master in Economics, Mathematics, Business Administration. <b>Exam:</b> TBA*
<b>Advanced Macroeconomics</b>						
Jun. Prof. Dr. Neuenkirch	Advanced Macroeconomics	Winter term	10	Yes	Yes	Master in Economics, Mathematics, Business Administration. <b>Exam:</b> TBA*
<b>Econometrics</b>						
Jun. Prof. Dr. Neuenkirch	Econometrics	Winter term	10	Yes	Yes	Master in Economics, Mathematics, Business Administration. <b>Exam:</b> TBA*
<b>Methods</b>						
Prof. Dr. Münnich	Elements of Statistics and Econometrics	Winter term	10	Yes	Yes	Master in Economics, Survey Statistics, Mathematics, Business Administration. <b>Exam:</b> TBA*
Prof. Dr. Jirjahn Jun. Prof. Dr. Hornuf	Applied Microeconometrics Using Stata	Summer term	10	Yes	Yes	Master in Economics, Mathematics, Business Administration. <b>Exam:</b> TBA*
Jun. Prof. Dr. Neuenkirch	Applied Time Series and Financial Econometrics	Summer term	10	Yes	Yes	Master in Economics, Mathematics, Business Administration. <b>Exam:</b> TBA*
Prof. Dr. Münnich	Multivariate Statistics	Summer term	10	Yes	Yes	Master in Economics, Survey Statistics, Mathematics, Business Administration. <b>Exam:</b> TBA*
Prof. Dr. Münnich	Introduction into Statistical Estimation	Winter term	10	Yes	Yes	Master in Economics, Survey Statistics, Mathematics, Business Administration. <b>Exam:</b> TBA*
<b>Core modules in Economics</b>						
Prof. Dr. Jirjahn	Incentives in Organizations and Innovation	Summer term	10	Yes	Yes	Master in Economics, Mathematics, Business Administration. <b>Exam:</b> TBA*
Prof. Dr. Matschke	Political Economics	Winter term	10	Yes	Yes	Master in Economics, Mathematics, Business Administration. <b>Exam:</b> TBA*

Prof. Dr. Bauer	Monetary Policy and EMU	Summer term	10	Yes	Yes	Master in Economics, Mathematics, Business Administration. <b>Exam:</b> TBA*
Prof. Dr. Münnich	Elements of Statistics and Econometrics	Winter term	10	Yes	Yes	Master in Economics, Survey Statistics, Mathematics, Business Administration. <b>Exam:</b> TBA*
<b>Economics of European Integration</b>						
Prof. Dr. von Auer	European Energy Markets (Part I)	Winter term	5	Yes	Yes	Lecture. Master in Economics, Mathematics, Business Administration. <b>Exam:</b> TBA*
	European Energy Markets (Part II)	Summer term	5	Yes	Yes	Seminar. Master in Economics, Mathematics, Business Administration. <b>Exam:</b> TBA*
Prof. Dr. Müller-Fürstenberger	European Environmental Economics	Summer term	5	Yes	Yes	Lecture. Master in Economics, Mathematics, Business Administration. <b>Exam:</b> TBA*
	European Environmental Economics	Winter term	5	Yes	Yes	Seminar. Master in Economics, Mathematics, Business Administration. <b>Exam:</b> TBA*
Prof. Dr. Jirjahn	International Labor Markets	Summer term	10	Yes	Yes	Master in Economics, Mathematics, Business Administration. <b>Exam:</b> TBA*
Prof. Dr. Matschke	European and World Trade	Summer term	10	Yes	Yes	Master in Economics, Mathematics, Business Administration. <b>Exam:</b> TBA*
Prof. Dr. Bauer	Monetary Policy and EMU	Summer term	10	Yes	Yes	Master in Economics, Mathematics, Business Administration. <b>Exam:</b> TBA*
<b>Economic Analysis</b>						
Prof. Dr. Matschke	Industrial Organization	Summer term	10	Yes	Yes	Master in Economics, Mathematics, Business Administration. <b>Exam:</b> TBA*
Prof. Dr. Bauer	Advanced Topics in Economic Analysis	Winter term	10	Yes	Yes	Master in Economics, Mathematics, Business Administration. <b>Exam:</b> TBA*
Prof. Dr. Normann Lorenz	Health Economics	Winter term	10	Yes	Yes	Master in Economics, Mathematics, Business Administration. <b>Exam:</b> TBA*
<b>Survey Statistics</b>						
Prof. Dr. Münnich	Variance Estimation	Summer term	10	Yes	Yes	Master in Survey Statistics. <b>Exam:</b> TBA*
Prof. Dr. Münnich	Sampling Methods	Winter term	10	Yes	Yes	Master in Survey Statistics. <b>Exam:</b> TBA*

\* TBA: Please ask the lecturer about the exam details for exchange students in the first lecture.