

Courses taught in English

Bachelor's courses (1st Cycle) – Business administration

Responsible Professor	Course	Term	ECTS	Available to students		Comments (For dates/times/rooms see porta-system.uni-trier.de)
				exchange	in other subjects	
Business Administration						
Prof. Dr. Rieger Prof. Dr. Adam-Müller	Finance (ABWL II) (Investition und Finanzierung)	Winter term	5	Yes/No	Yes/No	Lecture & tutorial (3 hours); Exams: Exchange students have to sit the regular examination.
Prof. Dr. Block	Strategy and Organization (ABWL III) (Strategie und Organisation)	Summer term	5	Yes	Yes	Lecture & exercise (3 hours); Exams: Specific for exchange students (ask after 1. lecture).

Master's courses (2nd cycle) – Business administration

Responsible person	Course	Term	ECTS	Available to students exchange	w. other subjects	Comments (For course times see porta-system.uni-trier.de)
Business Administration						
Finance						
Prof. Dr. Adam-Müller	Financial Theory	Winter term	10	Yes	Yes/No	Taught in English.
	Project Finance	Summer term	10	Yes	Yes/No	Taught in English.
Prof. Dr. Rieger	Finance C (Derivatives)	Winter term	10	Yes/No	Yes/No	5 ECTS availability to exchange students to be announced. Exams: Specific (ask the lecturer after 1st lecture)
	Finance D (Behavioral Finance)	Summer term	10	Yes/No	Yes/No	5 ECTS availability to exchange students to be announced. Exams: Specific (ask the lecturer after 1st lecture)
Human Resource Management						
Prof. Dr. Muehlfeld	International Human Resource Management and Comparative Industrial Relations: Theory Course	Summer term	5	Yes	Yes	Lecture/Exercise (2 hours); Exams: Specific for exchange students (ask after 1. lecture).
	International Human Resource Management and Comparative Industrial Relations: Case Study Course	Summer term	5	Yes	Yes	Exercise (2 hours); Exams: Specific for exchange students (ask after 1. lecture).
Prof. Dr. Goerke	Reading Course: Topics in Personnel Economics	Summer term	5	Yes	Yes	Availability to exchange students to be announced. Exam: Specific for exchange students (ask after 1. lecture).
	Research Seminar Personnel Economics	Summer term	5	Yes	Yes	Availability to exchange students to be announced. Exam: Specific for exchange students (ask after 1. lecture).
Marketing						
Prof. Dr. Swoboda	International Brand Management	Winter term	10	Yes	Yes	Exercise, methodological focus based on AMOS (4 hours); Exams: Specific (ask the lecturer after 1. lecture).
	International Strategic Marketing	Summer term	5	Yes	Yes	Lecture (2 hours), undergraduate students welcome; Exams: Specific for exchange students (ask after 1. lecture).
Strategic Management and Entrepreneurship						
Prof. Dr. Block	Entrepreneurship	Winter term	5	Yes	Yes	Lectures, with case studies, presentations, group work, and guest speakers Exams: Specific for exchange students (ask after 1. lecture).
	Innovation Management	Winter term	5	Yes	Yes	Seminar with empirical exercises, coursework, and writing of an academic

	Research Seminar on Entrepreneurship and Innovation Management	Summer term	5	Yes	Yes	Exams: Specific for exchange students (ask after 1. lecture). Seminar with case studies, presentations, group work, and guest speakers Exams: Specific for exchange students (ask after 1. lecture).
	Case Study Seminar on Entrepreneurship and Innovation Management or Business Project Seminar on Entrepreneurship and Innovation Management	Summer term	5	Yes	Yes	Seminar with business project(s), presentations, group work, and development of a project Exams: Specific for exchange students (ask after 1. lecture).
Prof. Dr. Semrau	Strategy and Corporate Development	Winter term	5	Yes	Yes	Lectures, case studies, presentations, group work, and guest speakers Exams: Specific for exchange students (ask after 1. lecture).
	Change and Organizational Behavior	Winter term	5	Yes	Yes	Lectures, case studies, presentations, group work, and guest speakers Exams: Specific for exchange students (ask after 1. lecture).
	Research Seminar on Strategy, Change and Organizational Behavior	Summer term	5	Yes	Yes	Seminar with coursework, group work, presentations, written assignments, seminar paper Exams: Specific for exchange students (ask after 1. lecture).
	Case Study Seminar on Strategy, Change and Organizational Behavior or Business Project Seminar on Strategy, Change and Organizational Behavior	Summer term	5	Yes	Yes	Seminar with case studies, presentations, group work, and guest speakers Exams: Specific for exchange students (ask after 1. lecture). Seminar with business projects, presentations, written assignments, group work, project report Exams: Specific for exchange students (ask after 1. lecture).