

About HousingAnywhere:

HousingAnywhere is Europe's largest rental accommodation marketplace. Through our advanced platform, tenants book for longer stays and typically rent accommodation for 3 to 12 months. Based on the past 12 months performance, our business represents 20 million+ yearly unique visitors, 160,000+ properties available for rent and 65,000+ tenants finding their new homes in Europe. Global talents, including young professionals and students looking to rent a home are matched with accommodation providers, ranging from private real estate owners to large-scale property managers. As a Rotterdam-based technology scale-up, we are a team of 200 people and we are focused on 39 key cities throughout Europe, with plans to expand our footprint rapidly.

Our Mission

To create the most advanced technology platform for the rental accommodation industry — To help people with housing, anywhere.

Our Core Values

We Care. We Perform. We Evolve.

Your responsibilities

- The main responsibility of this internship is to cold call landlords and business providers to get them to sign up on HousingAnywhere.
- You will be in charge of finding new leads through our current lead generation channels and identifying new channels and practices.
- You will be responsible for acquiring new customers in order to build your own portfolio of customers and properties.
- You will also need to perform meetings with your potential customers (landlords) to close the deal and upsell. Most of the activities related to this position will take place over the phone or over video-calls.
- You will also have other (supporting) tasks such as supporting customers when using our platform, collecting feedback, listing creation and optimization of the current inventory or performing translations.

Your profile

- You speak English on an above-average level and German on a native level.
- You have strong communication skills and you are not afraid to pick up the phone and convince potential customers. You have a strong appetite for sales.
- You consider yourself results-driven and eager to learn.
- You are a student or recent graduate in the area of Economics, Business, Marketing or a related study and have a great interest in sales.
- You are available on a full-time basis for 6 months.

What's in it for you?

- An exciting and educational full-time internship in an international start-up environment.
- You have the opportunity to take full ownership of your work and make an impact on the business.
- Work with a goal-oriented, diverse and inclusive team! **Think 200+ people from 35+ different nationalities.**
- Work in a spacious, modern and brand new office in the heart of Rotterdam, with free coffee, snacks, and fruits, and a social space with entertainment facilities.

- Personal equipment including company laptop, screens and adjustable tables and chairs.
- We don't care about what you wear. You're welcome to wear a 3-piece tuxedo or even a dragon onesie, we won't judge you!
- You can participate in our Beer & Cheers to get to know your colleagues over drinks while we celebrate our achievements every Friday.

Practicalities

- Starting: September 2022
- Full-time position (40 hours a week)
- 6 months internship
- The internship allowance is €700 per month
- You will work from our HQ in Rotterdam, the Netherlands

If you have further questions, please email Iris at i.fernandes@housinganywhere.com .

By applying to work at HousingAnywhere, you agree to our [Candidate Privacy Policy](#).